



Managing the Development Team

8:30 to 10:30 a.m., Thursday, March 11, 2010

Learn how Development Managers can help fundraising staff, program managers, trustees and volunteers work together to create an environment that best serves the beneficiaries and the donors. In this session, local fundraising leaders will share their experiences building cohesive "Development Teams," and then explore some best practices to work with these constituencies individually and as a whole in order to advance the organization.

Facilitators:

Kate McGuire, Director of Advancement, Arc of Baltimore
Dennis J. Narango, CFRE, Assoc. Dean for Development, University of Maryland School of Medicine

Location: 8th Floor Meeting Space
Catholic Relief Services
228 W. Lexington Street
Baltimore, MD 21201

Time: 8:30 a.m. Registration and continental breakfast
9:00 to 10:30 a.m. Presentation and Discussion

Catholic Relief Services is located on West Lexington Street between Howard Street and Park Avenue. Upon arrival, please check in at the security desk in the Lobby. Street parking is available on Park Avenue. The Metro and Light Rail stop is Lexington Market.



TOPIC

PRESENTERS

SPECIFICS

Managing the Development Team

Fill out the form below and mail with your check or credit card information to:
AFP-Maryland Chapter, 5024 R Campbell Blvd., Suite R, Baltimore, MD 21236-5975

Online Registration at:
www.afpmaryland.org

Name: _____ Phone: _____

Organization: _____ E-Mail: _____

Address: _____

Reservation for _____ Member(s) of AFP-Maryland Chapter at \$ 30.00 each.....\$ _____

Reservation for _____ Nonmember(s) at \$ 45.00 each\$ _____

Payment by: Check Visa MasterCard American Express

Account No. _____ Exp. Date: _____ Amount: \$ _____

Name: _____ Signature: _____

Or, to hold your spot, fax to 410-931-8111 with a copy of check or check request. For questions, call 410-933-3460. A fee of \$30.00 will be charged for returned checks. Federal ID# is 52-1600646. A bill will be sent for all reservations made, whether or not you attend, as we have to pay according to the number of reservations booked. Cancellations must be received 5 days prior to the event. **NO REFUNDS AFTER THAT DATE.**